

Leading Community Hospital



FollowMe by Ringdale

Trusted by healthcare organizations worldwide for patient confidentiality and regulatory compliance



What if you could...

- Safeguard patient confidentiality and achieve compliance with data protection laws
- Improve workflows of clinical staff to give them more time to spend with patients
- Reduce the print fleet by 45% through professional assessment and class leading solutions

The challenge

A newly opened memorial hospital facility set across a 1.5 million square foot site, inherited more than 350 multi-vendor print devices from its previous location, requiring different print drivers, supplies and support methods.

Switching to a larger space, combined with the increased regulatory pressure to safeguard patient confidentiality meant without the right solution, the organization would be forced to add more print devices to meet their security requirements.

The organization commissioned their MPS provider to build a print strategy and environment to address their concerns around security, cost containment and productivity. For this they needed a best-in-breed security print solution to span the entire facility.

The solution

After a complete security and needs assessment the MPS Provider selected FollowMe as the most scalable solution to address the hospital's security, workflow and cost containment challenges.

When proposing the optimized MPS strategy, FollowMe enabled the strategic deployment of HP MFPs and printers throughout the hospital. Leveraging FollowMe, the hospital was able to reduce the total print fleet by 45% by removing unnecessary personal printers. Clinicians, nurses and administrative staff can now print to a centralized queue and release their print jobs from any FollowMe enabled HP MFP using their existing ID badge.

Immediately the hospital had the privacy controls and tracking capability to enhance compliance with regional data protection regulations and protect the confidentiality of patient healthcare information. In addition FollowMe was deployed to secure and audit all MFP capabilities including print, copy, fax and scan workflows.

For increased cost control, print and copy costs can be allocated by the user to the relevant department. Moving forward the MPS provider is able to continue to identify ongoing cost savings possibilities, thanks to the cost accounting reporting available from the FollowMe solution.





Up to
45%
cost savings³



Read the BLI Report for more FollowMe information

Learn more at followme.ringdale.com

1. Based on statistic reports from Quocirca <http://www8.hp.com/us/en/business-services/managed-print-services/analysts-corner-quocirca.html>
2. Based on statistic reports from Gartner <http://www8.hp.com/us/en/business-services/managed-print-services/analysts-corner-gartner.html>
3. Ringdale business statistic

Solution overview

Platinum rated by Buyers Laboratory Inc (BLI), FollowMe provides the widest range of document output features for office and mobile printing environments. Within one solution, organizations have access to secure printing capabilities, Data Loss Prevention (DLP) for paper based processes, integrated compliance and tracking features, and a scalable business intelligence engine for enterprise wide cost control.

The FollowMe Printing technology allows users to print effortlessly while roaming between floors, buildings or locations and securely release their documents for printing from any FollowMe enabled output device. This ensures printing remains confidential to the user, reducing the risk of documents left uncollected. In the event an output device is out of service, users can release their documents from the next available output device, without disrupting productivity.

Benefits and features

Complete Solution

One solution to scale the entire printing environment, including head office, branch office, mobile and guest users.

Data Loss Prevention

Prevents the loss of confidential information with secure printing and function access control for copy, fax and scan workflows.

Staff Productivity

Increases productivity by allowing users to print at any FollowMe enabled printer within the organization.

Print cost reduction

Minimize printed waste

Eliminates unnecessary printing by requiring the user to be present at the print device when the pages are printing.

Enforce enterprise wide cost control

Controls output costs with economical print policy rules per print job type, user, department or print device.

Save IT Support

Improves the efficiency of the printing process and simplifies administrative tasks to save IT helpdesk time.

Why choose FollowMe by Ringdale?

Ringdale has been pioneering workplace transformation for more than three decades and continues to advance its offerings in the imaging and printing market.

The company is globally known as the inventor of the FollowMe concept and has repeatedly been recognized as the class leading provider for secure printing by Keypoint Intelligence — Buyers Lab.

Working together with HP

Ringdale is a HP JetAdvantage Partner sold solution and works directly with HP and HP Partners to deliver a class-leading FollowMe secure print solution for HP's wide portfolio of imaging and printing products.